



## Face to face selling skills – Module 8

### Dealing with questions and objections

### Tasks for the Module

Use this form as a working paper to write your notes for the following tasks

List the most commonly heard questions and the best answers for them

---

---

---

---

---

---

---

---

---

---

List the most commonly heard objections and the best ways to deal with them?

---

---

---

---

---

---

---

---

---

---



